



# The Incompletes

Brought to you by  pendo

In the

# GRAND LAND OF SOFTWARE

teams worked hard each day, to create great experiences every which way.

Onboarding, cross-sell, adoption, support:  
They wanted one tool to drive goals of all sorts!

But when looking for ways to help make software better,  
they met strange misfit tools that didn't quite fit together.



First came **FoolStory** a book with no end.

"I'll tell you **what** happened  
... but not **why**, my friends!



"You'll get **basic stats**  
on how users move through.

But **insights? Action?**  
Sorry, no can do!"

Next there came,  
**WalkMeh** a real  
one-trick pony.

Who thought better  
software meant guides,  
and guides only.



“You want to add  
**user support** to the mix?  
That’s nothing that 20  
straight **pop-ups** can’t fix.”

Soon they met  
**Heep Hype** a curious lad,  
whose customer insights  
were really quite bad.



“I try to help **scale** what I do,  
oh it’s true!  
But you all keep reporting  
frustrations—  
**Boo hoo.**”

Then up walked **Spamlitude**, loud and intense,  
it showed people graphs but they all made no sense.



"I want to **assist** you, but the truth is, I'm pricey  
and without engineering **support**, things get dicey!"

Soon after, everyone looked to the sky

and saw the **Useless Pilot** crash down from on high.



“You see friends, I promise my prospects the moon,  
but once they start using me, I change my tune!”

Last but not least came  
**Nutfix** the squirrely,  
whose lack of clear insights  
were causing pain surely.

“I’ll serve you app-level  
analytics galore.

But **processes?** Workflows?  
Too much of a **chore!**”



Just when people felt at the  
end of their rope,  
along came another tool  
to give them all **hope**.



Pendo had landed  
pink, bright, bold, and **wise**.  
With a friendly warm  
**glow** and a glint in the eyes.

Looking out at The Incompletes trudging along, Pendo knew they all meant well, but something was wrong.

Not one of them had the full customer view. They had pieces of puzzles, but couldn't see their task through.

Just then Pendo shouted to all of the group. A plan to make all of them a well-rounded troupe:

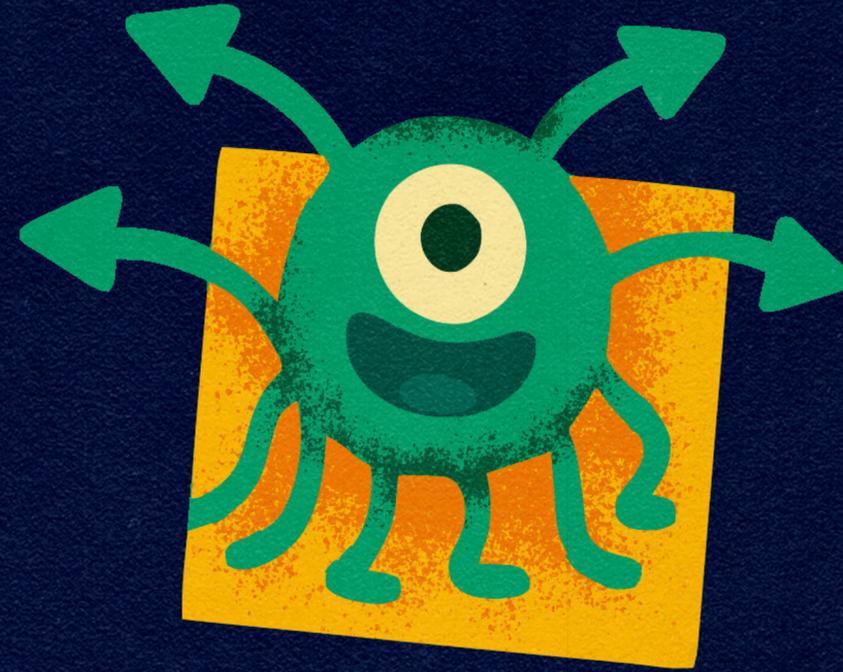


“Let’s work together –  
**insights and action!**  
It’s time all this software sparked real satisfaction!”

Pendo gave...

**WalkMeh**

real insights and a  
less frumpy look.



**NutFix**  
insights, growth day by day.



**Spamlitude**

workings, an overhaul, no longer a mess.



**Useless  
Pilot**

a way to keep  
crashing problems  
at bay.

**FoolStory**

an end to his book.

**HeepHype**

the power to scale and impress.

Pendo looked out and said:

“Friends, this is the way! Let’s make software **better forever**, hooray!”

The Incompletes grew up.  
They started to **thrive**.

With Pendo’s help each  
of them felt more alive.



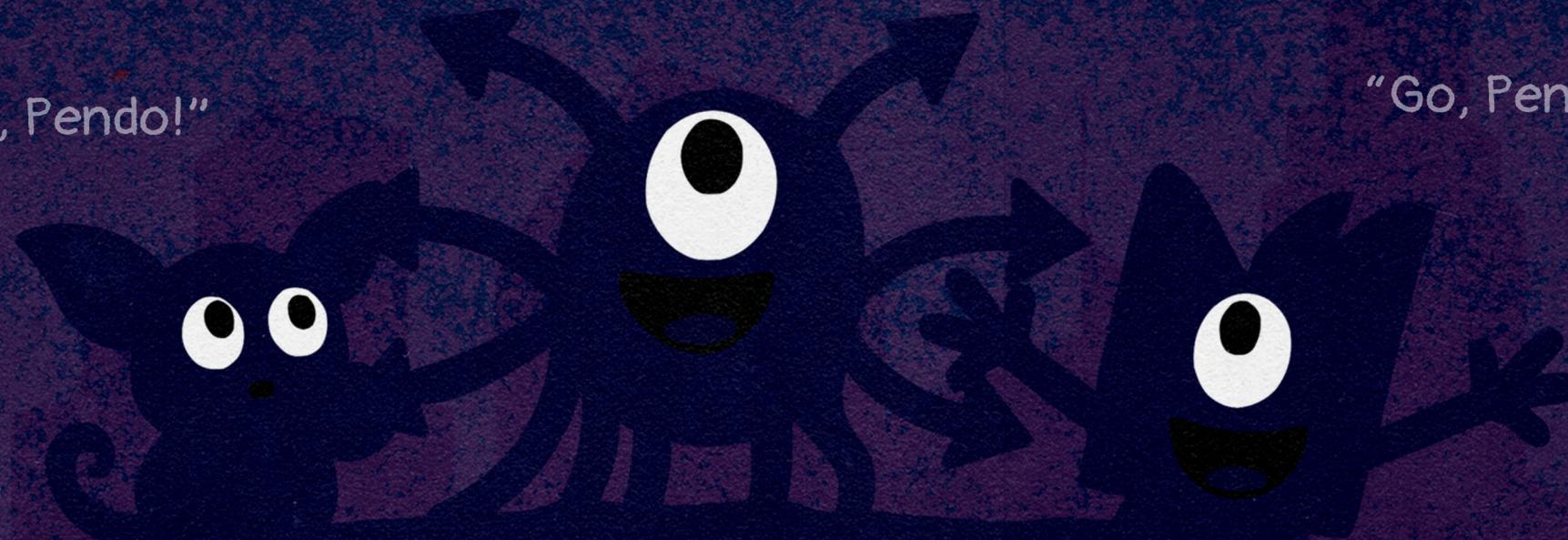
Together they prospered,  
one team with **one view**.

Complete now at last  
and **delivering**, too!

“Yeeha, Pendo!”

“Thanks, Pendo!”

“Go, Pendo!”



# The only complete platform for all your software experience needs.

You've built the tools, launched the features, and rolled out the copilots—but is the ROI stacking up? Incomplete solutions will only get you so far on these and other key questions.\*

Pendo is the only complete, end-to-end Software Experience Management (SXM) platform built to analyze, assess, and act to improve customer and employee software investments—across web, mobile, SaaS, AI, and agentic applications. No code required. The outcome we deliver? Boosted revenue, reduced costs, and minimized risk. Business users gain control. Engineers enjoy freedom. Everyone wins.



Want to see up close how Pendo improves every software experience?

[Get a Demo](#)

\*Any resemblance of the characters in this book to real-life Pendo competitors is purely coincidental.

© 2025 Pendo.io, Inc. All rights reserved. Pendo trademarks, product names, logos and other marks and designs are trademarks of Pendo.io, Inc. or its subsidiaries and may not be used without permission.

